### A PRODUCT DEVELOPMENT PROCESS AND ITS MANAGEMENT. AN ENGINEERING STUDENT LABORATORY

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### **ABSTRACT**

This paper reveals the project management that the engineering student could develop as an exercise of the project management techniques and methods as well as a proof of the complete understanding of a product development steps. The process of a vehicle development is used as an example. The Pert diagram, the probabilities and the minimum costs calculation, the human resources management and the risk management analysis are presented.

Keywords: project management, product development, Pert diagram

### 1. INTRODUCTION

This paper presents the development process of a vehicle using the concurrent engineering principles revealed by the scientific literature [1, 2].

The "set-base concurrent engineering" is used as a point of start of this analysis:

- the multidisciplinary team formulates a set of initial solutions of the future vehicle types;
- these solutions are analyzed by the departments involved in the process of the new vehicle development;
- the number of solutions is reduced as the multidisciplinary team gathers new information;
- at the end of the development process, only one solution defines the new vehicle type.

The process announced above is divided in a certain number of activities whose management can be realized using project management techniques.

These techniques are presented successfully in the following sections of this paper:

- section 2 presents the Pert diagram, a visualization of the flow of the project activities.
  The "normal" and the "urgent" time and cost of both the activities and the entire project are analyzed, the critical path(s) (with no time reserved) is (are) revealed;
- section 3 shows probability calculations that a manager can do at the beginning of the project: the probability to finish the project in a certain period of time; the period of time when the project can be finished with a certain probability;
- section 4 calculates the cost of the project for both the "normal" and the "urgent" regime, the minimum cost of the project in the "urgent"

- regime as well as the minimum cost of the project for a certain project time whose value lies between the "normal" and the "urgent" regime project time;
- section 5 exemplifies the techniques used to assure the human resources: the skills roster, the human resources matrix, the persons loading chart and the Gantt chart of the persons loading;
- section 6 presents the risk management analysis (FMEA—"Failure Mode and Effects Analysis"), using the RPN ("Risk Priority Number") method, for both the entire project and "the definition of the product concept" activity.

### 2. THE PERT DIAGRAM

Table 1 presents the activities that the multidisciplinary team takes into consideration in the project analysis. These activities (which are named "a"÷"y") are described and the optimist  $(t_0)$ , the pessimist  $(t_p)$  and the medium  $(t_m)$  time values of each activity are given ([weeks] is the order of magnitude throughout the paper, if not stated otherwise) for both regime types: "normal" and "urgent".

Table 1 gives, also, the cost of each week of activity in [thousand lei/week] for both regime types: "normal"  $(c_n)$  and "urgent"  $(c_u)$ . The company department or the external supplier that performs each activity is mentioned in the last column of Table 1.

Using a beta probabilistic approach [3], the effective "normal" and "urgent" time  $(t_n,\,t_u)$  [week], cost  $(C_n,\,C_u)$  ([thousand lei]) and cost rate (PC) ([thousand lei/week]) of each activity are calculated. The results are presented by Table 2.

Table 1. The activities, their description, time and cost.

	Table 1. The activitie	s, their	descri	ption, tin	ne and co			
Acti-	Activity description	$t_{o}$	$t_{\rm p}$	t	∙m	$C_n$	$C_{\rm u}$	The department
vity				urgent	normal			_
	T1 1 C' '.' C (1 1 1 )	10	20			10	1.7	3.6.1.11
a	The definition of the product concept	10	20	9	15	10	15	Multidisci-
								plinary team
b	The definition of 5÷10 versions of the	8	16	9	12	6	8	"Styling"
	model at a scale of 1/5							department
С	The analysis of the models realized at a	2	4	2,7	3	1	1,5	Manufacturing
	scale of 1/5 by the Manufacturing			ĺ			ĺ	department
	department							r
d	The analysis of the models realized at a	3	5	2,5	4	1	1,5	Design
u		3	3	2,3	4	1	1,5	_
	scale of 1/5 by the Design department							department
e	The analysis of the models realized at a	2	4	3	3	1	1,5	Marketing
	scale of 1/5 by the Marketing department							department
f	The realization of the drawings of the	8	8	8	8	5	7	Design
	subsystem that do not depend on the							department
	chosen model							_
g	Multidisciplinary team chooses 1 version	1	1	1	1	1	1,5	Multidisci-
5	of the 5÷10 models realized at a scale of		•	1	-	•	1,0	plinary team
	1/5 based on the "c"÷"e" activities, as							pinary team
	*							
	well as the subsystems 1 and 2					4.0		
h	The design of the model at a scale of 1/1	5	7	4,5	6	10	15	Design
								department
i	The manufacturing of the model at a scale	6	7,5	5,625	7,125	12	14	Manufacturing
	of 1/1							department
j	Prototype testing/certification	3	4	2,75	4,25	8	11	Multidisci-
,				,	ĺ			plinary team
k	The extern supplier of the 1 <sup>st</sup> subsystem	3	5	2,8	4	1	2	1 <sup>st</sup> extern
K	designs the versions for the 5÷10 models	3	3	2,0	_	1	_	supplier
	at the 1/5 scale							supplier
1		2	3	2.5	2.0	1.5	2	1 <sup>st</sup> extern
1	The performances of the 1 <sup>st</sup> subsystem		3	2,5	2,8	1,5	3	
	versions are tested and the parameters							supplier
	dependencies are established.							
m	The performances of the 1st subsystem	0,5	0,5	0,5	0,5	0,5	0,5	1 <sup>st</sup> extern
	versions are prepared to be presented to							supplier
	the managerial committee							
n	The manufacturing of the 1 <sup>st</sup> subsystem	4	6	3,8	5	3,5	5	1 <sup>st</sup> extern
	that will be assembled on the prototype	-		-,-		- ,-		supplier
0	The extern supplier of the 2 <sup>nd</sup> subsystem	4	5	4,5	4,65	1,5	2,5	2 <sup>nd</sup> extern
0		4	5	4,5	4,03	1,5	2,3	
	designs the versions for the 5÷10 models							supplier
<u> </u>	at the 1/5 scale	2 ~		1 ::-	2.05-		0.5	and
p	The performances of the 2 <sup>nd</sup> subsystem	2,5	3	1,625	2,975	1,5	3,2	2 <sup>nd</sup> extern
	versions are tested and the parameters							supplier
	dependencies are established.			<u></u>				
r	The performances of the 2 <sup>nd</sup> subsystem	0,5	0,5	0,5	0,5	0,5	0,5	2 <sup>nd</sup> extern
	versions are prepared to be presented to							supplier
	the managerial committee							
S	The manufacturing of the 2 <sup>nd</sup> subsystem	6	8	6,4	7	4	6	2 <sup>nd</sup> extern
	that will be assembled on the prototype			','	'			supplier
+		8	10	7,5	9	5	7	Manufacturing
t	The manufacturing technology definition	O	10	1,3	)	)	′	
			-					department
V	The SDV (tools-devices-verification	7	9	8	8	5	6	Design
	tools) design starting from the parts							department
	drawings							
X	Technical drawings un-realized yet	8	10	7,5	9	5	7	Design
								department
у	The realization of the execution	1	1	1	1	0,5	0,5	Multidisci-
	documentation	_	_	-	_	-,-	,,,,,,	plinary team
	accommendation			1	I		L	Piliary Call

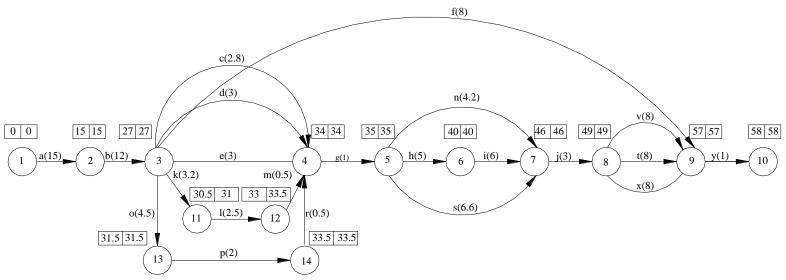


Figure 1. The Pert diagram for the "normal" regime.

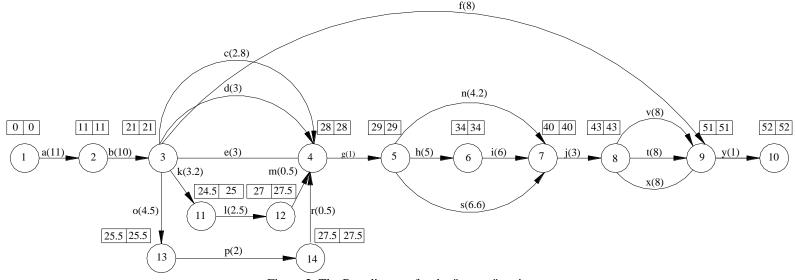


Figure 2. The Pert diagram for the "urgent" regime.

Activity	$t_e = (t_o + t)$	$_{\rm p}+4t_{\rm m})/6$	Co	st	$PC = \frac{C_u - C_n}{C_n}$	$\sigma = (t_p - t_o)/6$	$\sigma^2$
	Urgent	Normal	Urgent	Normal	$t_n - t_u$		
	$t_{\mathrm{u}}$	$t_n$	$C_{u}$	$C_n$			
a	11	15	165	150	3,75	1,67	2,778
b	10	12	80	72	4	1,33	1,778
c	2,8	3	4,2	3	6	0,33	0,111
d	3	4	4,5	4	0,5	0,33	0,111
e f	3	3	4,5	3	0	0,33	0,111
f	8	8	56	40	0	0	0
g	1	1	1,5	1	0	0	0
h	5	6	75	60	15	0,33	0,111
i	6	7	84	84	0	0,25	0,0625
j	3	4	33	32	1	0,17	0,0278
k	3,2	4	6,4	4	3	0,33	0,111
1	2,5	2,7	7,5	4,05	17,25	0,167	0,0278
m	0,5	0,5	0,25	0,25	0	0	0
n	4,2	5	21	17,5	4,375	0,33	0,111
0	4,5	4,6	11,25	6,9	43,5	0,167	0,0278
p	2	2,9	6,4	4,35	2,27	0,0833	0,0069
r	0,5	0,5	0,25	0,25	0	0	0
S	6,6	7	39,6	28	29	0,333	0,111
t	8	9	56	45	11	0,333	0,111
V	8	8	48	40	0	0,333	0,111
X	8	9	56	45	11	0,333	0,111
y	1	1	0,5	0,5	0	0	0
Sum			754,85	644,8			

Table 2. The effective time, the cost and the cost rate.

The Pert diagram for the "normal" case is presented by Figure 1. We notice the critical path: 0-1-3-13-14-4-5-6-7-8-9-10, or a-b-o-p-r-g-h-i-j-t (or "v", or "x")-y. We see that, actually, we have three critical paths. The time when this project finishes is 58 weeks. The minimum and the maximum times of the events are presented above the events circle.

Figure 2 presents the Pert diagram for the "urgent" case. The critical paths are the same but the time when the project finishes is 52 weeks. Summing up the  $\sigma^2$  values of the activities situated on the critical path (bold font on the last column of Table 2), we obtain the variance of the project.

$$V = \sum_{\text{critical path}} \sigma^2 = 4.902778 \,. \tag{1} \label{eq:V}$$

### 3. PROBABILITIES CALCULATION

The students can analyze the information they have at this step by using the probabilistic theory. This analysis takes two directions.

## 3.1. The probability to finish the project in a certain period of time.

At this step, the students receive a certain period of time in which the project should be finished ("D"). For example, if D=56 weeks, using the formula:

$$Z = \frac{D - T^{\text{proiect}}}{\sqrt{V}}$$
 (2)

, where  $T^{proiect}=58$  weeks, we find that Z=0,903 and, according to known scientific results [3], the probability to finish the project in 56 weeks is 17.62%.

## 3.2. The period of time in which the project can be finished with a certain probability

The second step of a probabilistic exercise that the engineering student should solve is the determination of the period of time which assures a certain probability of success.

For example, if we want a probability of 80% to finish successfully the project [3], then Z=0.85 and, consequently, the project time we should consider is  $D=59.88\approx60$  weeks.

### 4. MINIMUM COST

Table 2 shows the cost of the activities in the "normal" and the "urgent" regimes. These values are obtained by multiplying the effective time with the cost of each week of activity (given by Table 1). We have a total cost of the project of 644.8 thousand lei in the "normal" regime and a cost of 754.85 thousand lei in the "urgent" regime. Using the working hypothesis that a linear cost rate is valid for each activity of this project, no matter the working regime, the cost rates of the project activities are calculated and presented by Table 2.

# 4.1. The minimum cost of the project in the "urgent" regime

Having as a point of start the project in the "urgent" case, we are trying to reduce the project cost by increasing the length of the non-critical activities. We start with the activities that have the smallest cost rate [3]. From Table 2 we retain the non-critical activities and for a clearer working style we are writing them in Table 3 by discarding the activities with zero cost

rates (e, f, m, r, v). The first activity that we increase is the "s" activity with 0.4 weeks. The cost reduction is 11.6 [thousand lei].

In order, we read in Table 3 all the non-critical activities whose lengths are increased.

The total reduction is of 22.65 [thousand lei] and the cost of the project becomes 754.85 - 22.65 = 732.2 [thousand lei].

Table 3.	The	cost	reduction	in the	e "urgent"	regime
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				0 0				
Activity	t <sub>e</sub> [we	eks]	PC	The time increase	Cost reduction			
	urgent	normal	[thousand lei/week]	[weeks]	[thousand lei]			
S	6.6 7		29	0.4	11.6			
1	2.5 2.7		17.25	0.2	3.45			
X	8	9	11	=	-			
c	2.8	3	6	0.2	1.2			
n	4.2	5	4.375	0.8	3.5			
k	3.2	4	3	0.8	2.4			
d	3	4	0.5	1	0.5			

# 4.2. The minimum cost of the project for a certain project time

Having as a point of start the project in the "normal" regime, we can calculate the minimum cost of the project for a project time between the "urgent" and the "normal" time. For the data used in this paper, we are considering project time between 52 weeks and 58 weeks.

We are interested to reduce the time of the activities situated on the critical path and we are orienting our attention on the activities with the smallest cost rate. Table 4 presents, in order, the activities whose time is reduced, the cost increase and the time of the project at the considered moment.

Figure 3 presents the Project cost — Project time diagram using the results of section 4.

Table 4. The cost of the project for different values of the project time

Activity	t <sub>e</sub> [w	eeks]	PC	The time reduction	Cost increase	The time of	The cost of
	urgent	normal	[thousand lei/week]	of the activity	[thousand lei]	the project	the project
				[week]		[weeks]	[thousand lei]
i	6	7	0	1	0	57	644.8
r	0.5	0.5	0	-	0	-	
у	1	1	0	-	0	-	
j	3	4	1	1	1	56	645.8
р	2	2.9	2.27	0.9	2.043	55.1	647.843
a	11	15	3.75	1	3.75	54.1	651.593
				2	7.5	53.1	655.343
				3	11.25	52.1	659.093

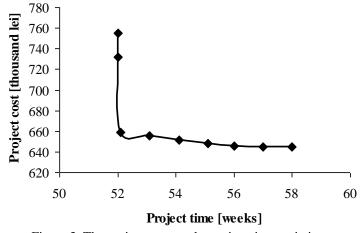


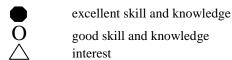
Figure 3. The project cost vs. the project time variation.

## 5. THE HUMAN RESOURCES MANAGEMENT

This section exemplifies the human resources management for the "a" activity —"The definition of the product concept". The activities and their time are given by Table 6, while their Pert diagram is represented graphically by Figure 4.

The following project management techniques and method are used to assure the human resource necessary for the "a" activity:

- the skill roster – given by Table 5, where the activities are presented on the vertical left column (named "a1"÷"a9"), while the available personnel is presented on the top line (named "A"÷"J"). The qualification of each person is presented graphically showing their interest, knowledge and expertise:



From this table, we are chosen the right person for the proper activity according to their qualifications. The result takes the shape of the human resources matrix;

- the human resources matrix given by Table 6. Here, we can read the working effort each person is given for each activity. In order to avoid overworking situations, two more project management techniques are available;
- the persons loading chart (see Table 7);
- the Gantt chart of the persons loading (see Table 8).

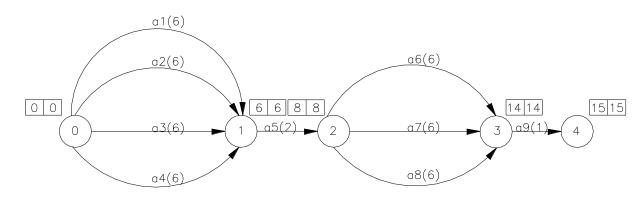


Figure 4. The Pert diagram for the "a"—"The definition of the product concept"— activity.

	Ta	ble 5. Th	e skills r	oster for	the "a"	activity.				
Personnel/	A	В	С	D	Е	F	G	Н	I	J
Activities										
Programming/Numerical		$\mathbf{O}$								$\wedge$
simulation										
The analysis of the				$\mathbf{O}$						$\mathbf{O}$
research and the										
theoretical studies										
Design	О				$\triangle$		O			
The initiation and the	$\wedge$		$\circ$			$\wedge$		0		
development of the										
laboratory tests										
The analysis of the laws,	$\circ$			_					$\circ$	
the standards and the										
norms										
The analysis of the		$\wedge$				$\circ$	$\mathbf{O}$	$\wedge$		
drawings, the products,										
the technological										
records and the										
manufacturing plans										
Statistical and market					$\mathbf{O}$		$  \wedge  $			
studies										

Table 6. The human resources matrix for the "a" activity.

		m:								~		-	-
	Activities description	Time	Human	Α	В	C	D	Е	F	G	Н	I	J
		[weeks]	effort										
			[pers.h]										
a1	The analysis of the	6	720		240	240							240
	research and the												
	theoretical studies												
a2	Statistical and market	6	240									240	
	studies												
a3	The analysis of the laws,	6	240					240					
	the standards and the												
	norms												
a4	The analysis of the	6	60				240		240		120		
	drawings, the products,												
	the technological												
	records and the												
	manufacturing plans												
a5	The definition of the	2	600	60	60	60	60	60	60	60	60	60	60
	new product												
	characteristics by the												
	multidisciplinary team												
a6	Programming/Numerical	6	720	240	240	240							
	simulation												
a7	The initiation and the	6	480								240		240
	development of the												
	laboratory tests												
a8	-	6	480						240	240			
	The definition of the	1	400	40	40	40	40	40	40	40	40	40	40
	-												
	Design			40	40	40	40	40			40	40	40

Table 7. The persons loading chart [person-hours].

Week/	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Person															
A							40	20	40	40	40	40	40	40	40
В							40	20	40	40	40	40	40	40	40
С							40	20	40	40	40	40	40	40	40
D	40	40	40	40	40	40	40	20							40
E	40	40	40	40	40	40	40	20							40
F	40	40	40	40	40	40	40	20	40	40	40	40	40	40	40
G							40	20	40	40	40	40	40	40	40
Н	40	40	40				40	20	40	40	40	40	40	40	40
I	40	40	40	40	40	40	40	20							40
J	40	40	40	40	40	40	40	20	40	40	40	40	40	40	40

Table 8. The Gantt chart of the persons loading.

					abic 6.	THE OL	iiitt Ciiu	it or tir	e person	iib iouu	1115.				
Week/	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Person															
Α															
В															
С															
D															
Е															
F															
G															
Н															
I															
J															

## 6. FAILURE MODE AND EFFECTS ANALYSIS

The analysis of the risk factors and the effects of their appearance (FMEA—"Failure Mode and Effects Analysis") is realized using the RPN ("Risk Priority Number") method [4÷9]. This factor can be evaluated using the following formula:

$$RPN = S \times O \times D \tag{3}$$

, where:

S — is the severity of the effect;

O — is the probability of a certain risk to maniffest itself;

D—is the probability to detect the failure. Using this method, Table 9 presents the value that these factors take for the "a"÷"y" activities. The values are appreciated using the Tables 5.4÷5.6 [9].

Table 9 shows that the "b" activity —"The definition of  $5\div10$  versions of the model at a scale of 1/5"— has the highest RPN number. According to the decisions of the multidisciplinary team, certain activities will be analysed farther, risk management analysis will be developed for them and prevention measures will be established and applied.

Further, the "a" activity —"The definition of the product concept "— will be analysed. Its activities, possible failure modes and causes as well as control methods are established. Table 10 presents the results, the RPN coefficients for the "a" activity. The analysis of the results of Table 10 underlines the importance of the "a1" ÷ "a4" activities that receive the highest RPN coeficient (15,86%).

Table 9. The RPN factors for the project activities [9].

	Table 9. The RPN factors for the project activitie					
Activity	Activity description	S	О	D	RPN	RPN
						[%]
a	The definition of the product concept	7	3	5	105	4,49
b	The definition of $5 \div 10$ versions of the model at a scale of $1/5$	7	6	5	210	8,98
С	The analysis of the models realized at a scale of 1/5 by the	8	5	3		,
	Manufacturing department				120	5,13
d	The analysis of the models realized at a scale of 1/5 by the Design	8	4	3		
	department				96	4,10
e	The analysis of the models realized at a scale of 1/5 by the	4	4	8		
	Marketing department				128	5,47
f	The realization of the first drawings of the subsystem that do not	8	2	6		
	depend on the chosen model				96	4,10
g	Multidisciplinary team chooses 1 version of the 5÷10 models	7	3	3		
	realized at a scale of 1/5 based on the activities: "c"÷"e", as well as					
	the subsystems 1 and 2				63	2,69
h	The design of the model at a scale of 1/1	10	5	2	100	4,27
i	The manufacturing of the model at a scale of 1/1	10	3	1	30	1,28
j	Prototype testing/certification	10	1	2	20	0,85
k	The extern supplier of the 1 <sup>st</sup> subsystem designs the versions for the	9	4	4		
	5÷10 models at the 1/5 scale				144	6,15
1	The performances of the 1 <sup>st</sup> subsystem versions are tested and the	9	4	4		
	parameters dependencies are established.				144	6,15
m	The performances of the 1 <sup>st</sup> subsystem versions are prepared to be	9	4	4		
	presented to the managerial committee				144	6,15
n	The manufacturing of the 1st subsystem that will be assembled on	9	4	4		
	the prototype				144	6,15
О	The extern supplier of the 2 <sup>nd</sup> subsystem designs the versions for	9	4	4		
	the 5÷10 models at the 1/5 scale				144	6,15
p	The performances of the 2 <sup>nd</sup> subsystem versions are tested and the	9	4	4		
	parameters dependencies are established.				144	6,15
r	The performances of the 2 <sup>nd</sup> subsystem versions are prepared to be	9	4	4		
	presented to the managerial committee				144	6,15
S	The manufacturing of the 2 <sup>nd</sup> subsystem that will be assembled on	9	4	4		
	the prototype		<u> </u>		144	6,15
t	The manufacturing technology definition	9	2	3	54	2,31
V	The SDV (tools-devices-verification tools) design starting from the	7	2	4	56	
	parts drawings		<u> </u>			2,39
X	Technical drawings un-realized yet	7	3	4	84	3,59
у	The realization of the execution documentation	4	2	3	24	1,02

Failure mode Failure cause Control **RPN** Activity O [%] Important information Short working time; Utilisation of 5 a1 omission; Incomplete incomplete external experts 210 analysis documentation 15,86 a2 Important information Insufficient undestanding Utilisation of 5 of the personnel/results omission: Incomplete external experts 210 analysis and report 15,86 a3 Incomplete analysis 7 Team members lack of Utilisation of 5 210 15,86 experience external experts 5 Incomplete analysis Team members lack of a4 Utilisation of experience external experts 210 15,86 The new product will Incomplete discover of 2 Utilisation of a5 have a certain degree of the documentation; lack external experts novelty but it will not of its understanding; lack have a significant success of valorification of the fundamental research 56 4,22 a6 Incorrect results Lack of experience Utilisation of 4 external experts 192 14,50 The experiments were Inssuficient preparation of Verification of the a7 realised incorrectly; experiments; experiments results by external wrong results which can carelessly realised; experts compromise the entire results carelessly analysed product development 12,08 process 160 Incorrect proposed Lack of experience; lack Verification of the a8 results by external versions that can be of considering all the

constraints

Lack of considering all

the previous results

Table 10. The RPN factors for the "a" activity — "The definition of the product concept".

The activities that have a high RPN should have a risk management plan attached to them and they should be monitored throughout the entire project time.

#### 7. CONCLUSIONS

corrected

a9

The new product is not

viable; small novelty

The project management techniques can be used successfully to emphasize to the engineering student the steps of a product development.

The aim is exemplified by the case of a vehicle development. Techniques and methods of project management are used to construct the Pert diagram, to perform probabilistic analysis, to calculate the minimum cost for different project time periods, to define the team and to manager the human resources, to develop risk management plans and to exemplify to the student the way of proceeding in a product development process.

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